# Deepti R. Biswal

Orlando, FL

📞 214.693.1264 🔀 <u>deeptibiswal@gmail.com</u>



## **Summary**

Supply Chain professional with 15+ years of expertise in managing cross-functional teams and driving process improvements. Proven track record of reducing costs, improving customer service levels, and mitigating business risks.

## **Work Experience**

04/01 - Present



#### RepScrubs - Orlando, FL

Director Analytics - Supply Chain & Finance

08/2023 - 01/2025



#### Spencer's & Spirit Halloween – Egg Harbor, NJ

Director - Supply Chain Strategy & Analytics

06/2021 – 08/2023



#### **Boston Industrial Consulting - Boston, MA**

Director - Supply Chain Solutions

01/2019 - 05/2021



#### **DJO Global - Austin, TX**

Lead Consultant III - Supply Chain / Category Management

02/2014 - 12/2018



#### Baylor Scott & White Health - Dallas, TX

Financial Advisor II - Strategic Sourcing / Procurement

11/2010 - 02/2014



#### Health Management Systems - Irving, TX

Senior Operations Analyst

### Education

In Progress



#### **Georgia Institute of Technology**

Master of Science (MS) in Analytics

2020 - 2021



## W.P Carey School of Business at Arizona State University

Master of Science (MS) in Supply Chain Management

2008 – 2010



#### Cox School of Business at Southern Methodist University

Master of Business Administration (MBA) in Finance & Strategy

2001 – 2005



## Biju Patnaik University of Technology, India

Bachelor of Technology in Electrical Engineering (B. Tech)

## Certifications

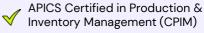












## **Key Achievements**

#### **Director - Supply Chain Strategy & Analytics**

08/2023 - 01/2025

Spencer's & Spirit Halloween - Egg Harbor, NJ

#### Strategic Planning

#### **Fulfillment Strategy**

#### Collaboration

- Managed comprehensive supply chain and fulfillment strategy projects aligned with long-term business goals.
- Engineered and analyzed 11 potential solutions for the "Everything from Everywhere" initiative, confirming 2 and disproving 9 based on cost structures and service levels.
- Revamped eCommerce fulfillment for Animatronics, saving \$2.6M over 5 years and improving delivery speed by 2 days.
- Designed a new fulfillment strategy achieving \$2.0M in annual cost savings, reducing DC space by 75%, and accelerating lead times by 3 weeks.
  - 06/2021 08/2023

- Conducted financial analysis and ROI assessments for major initiatives.
- Developed annual supply chain budgets and automated KPIs into realtime dashboards.

#### **Director - Supply Chain Solutions**

Boston Industrial Consulting - Boston, MA

#### Network Optimization

#### **Technology**

Led a 5-year supply chain strategy for a \$50M luxury retailer, increasing unit sales 2X by 2026.

Strategic Planning

- Designed a manufacturing blueprint for a \$50B shoe manufacturer, increasing capacity by 40% and achieving \$12.3M NPV.
- Revamped a distribution network for a \$275M kitchenware brand, consolidating from 5DCs to 2DCs, cutting outbound costs by 30%.
- Led WMS RFP process for a luxury retailer, saving \$949K with a 2.4-year payback.
- Enhanced eCommerce fulfillment for a \$30M sports apparel firm by integrating automated technologies.

### Lead Consultant III - Supply Chain / Category Management

01/2019 - 05/2021

DJO Global - Austin, TX

#### Supplier Management

- Designed a Supplier Risk Assessment Dashboard in Power BI to identify high-risk suppliers.
- Reduced purchase price variance by \$235K through supplier renegotiations.

#### **Category Optimization**

- Automated contract savings tracking and developed spend profiles, resulting in a 12% average cost savings.
- · Reduced global freight spend by 14 basis points through detailed cost analysis and action plans.

#### Financial Advisor II - Strategic Sourcing / Procurement

02/2014 - 12/2018

Baylor Scott & White Health - Dallas, TX

#### Cost Savings Initiatives

- Led 30+ cost-cutting projects, saving \$21.34M in FY 2016.
- Generated \$5.8M in savings for Cardiovascular CRM through value levers.
- **Senior Operations Analyst**

Health Management Systems - Irving, TX

#### Supplier Management

- Established formal methodologies for savings tracking, increasing contract compliance by 50%.
- Saved \$2.3M annually by optimizing coronary drug stent contracts.

11/2010 - 02/2014

#### Post-Merger Integration

Achieved \$5.1M in synergies by optimizing contracts across 22 locations.

#### **Vendor Negotiations**

- Reviewed vendor contracts and decreased contingency fees, saving \$131K.
- Operational Improvements
- · Reduced claim denials by 2% in 6 months by creating an MS Access database and redesigning claims classification criteria.